Hypergene in brief

HYPERGENE

enterprise performance management as it should be

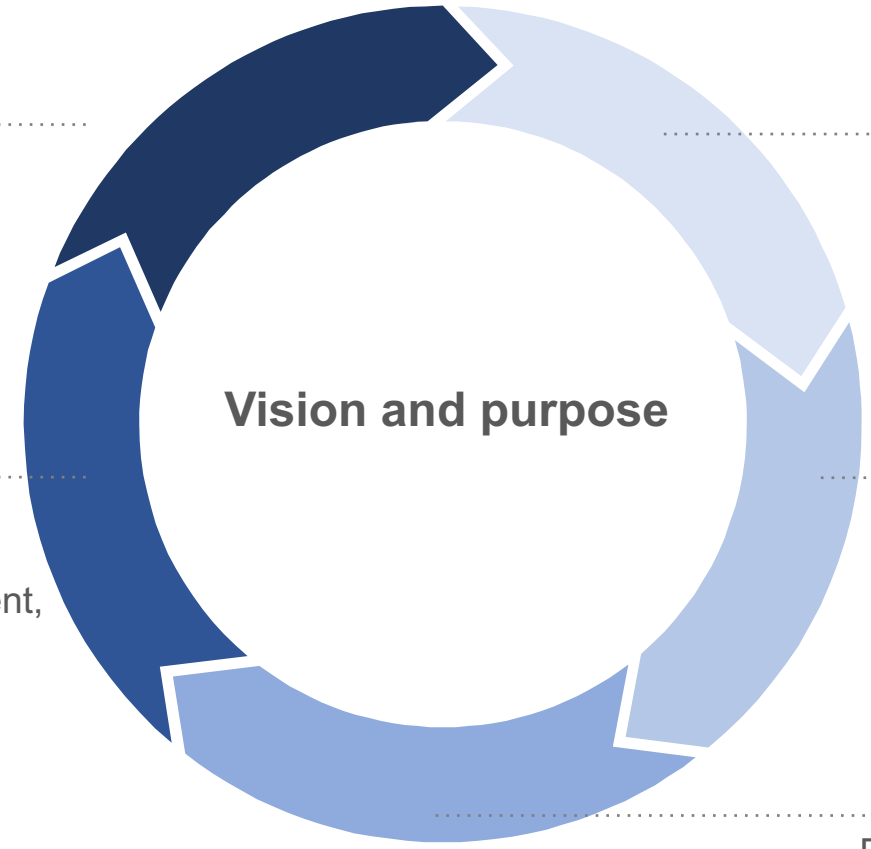
Performance management in practice

5. Improve

Evaluate, compare, monitor business environment and consider changes

4. Follow up

Regularly and continuously, with evaluation and comment, status of activities and quantitative metrics



1. Set targets

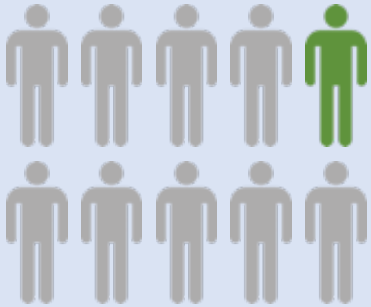
Define and secure support for strategies with targets and success factors

2. Plan

Make budget, activities and targets measurable, and secure support for them

3. Execute

Execute activities to plan
Involve the organization
Visualize progress

90%  **of all organizations are unsuccessful in executing their strategies**

Why?

73% of employees don't have access to strategic plans

95% of employees don't understand their organization's strategy

85% of management teams spend less than one hour per month on strategy

60% of companies don't connect their budgets to their strategies

75% of managers' compensation packages are not linked to strategies

67% of HR and IT functions develop strategic plans inconsistent with main strategy

How many organizations operate

—multiple systems and disjointed processes

Payroll and man-hours

Det går

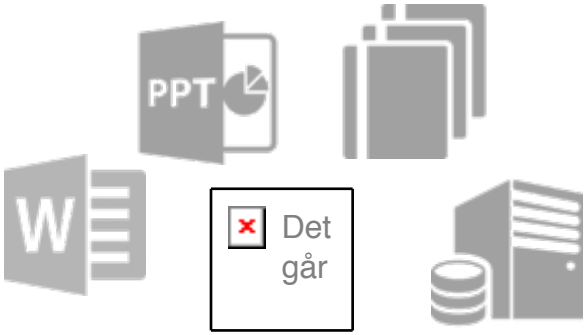
Planning and budgeting

Accounting and book-keeping

Det går

Det går

Monitoring and analysis



Det går

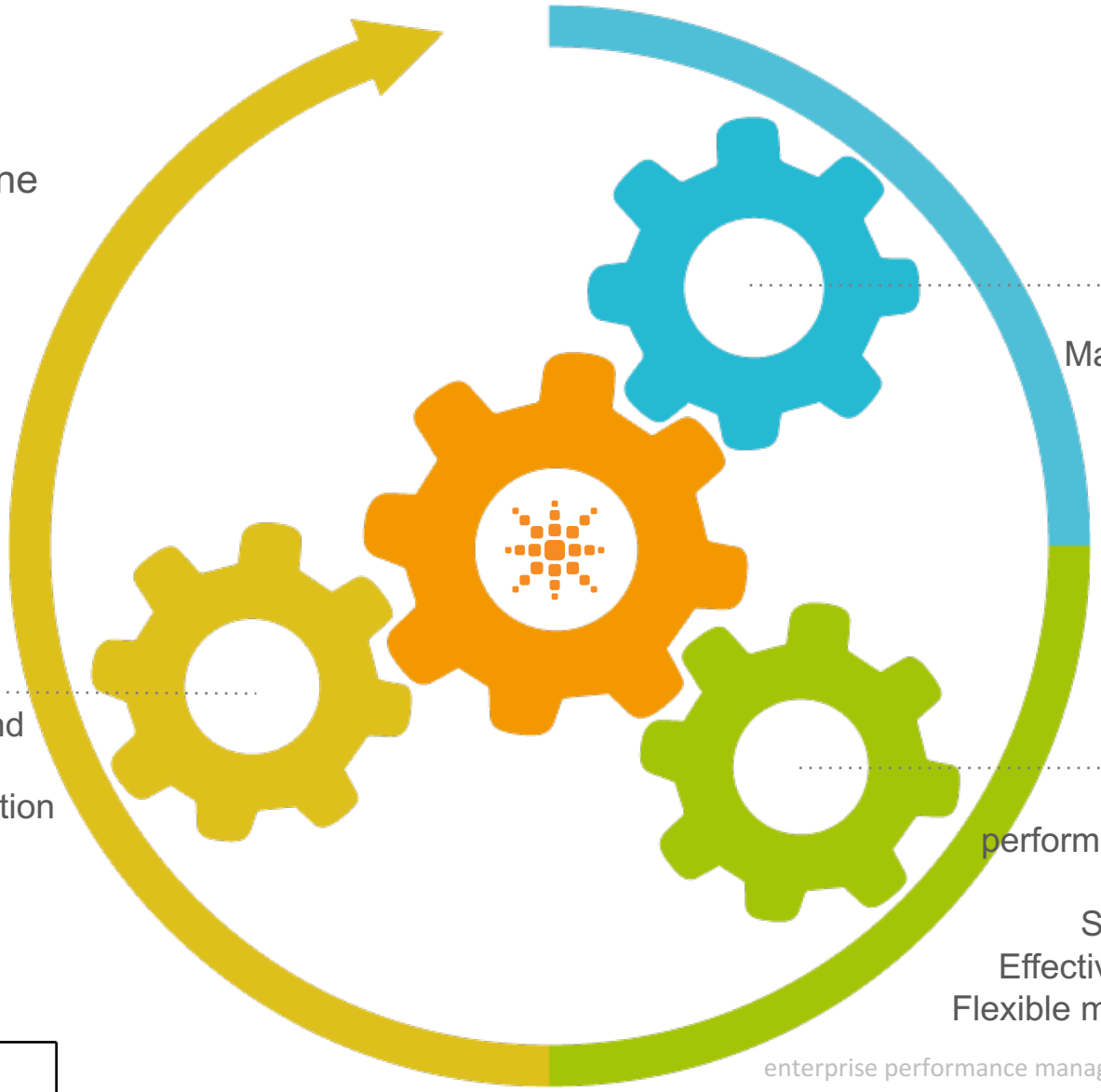
Multiple ERP systems

Management by objectives

Det

Our product

Executive and line management, accountants, controllers, HR and all staff



Performance management

Overall plans
Management models
Targets, KPIs and activities
Collaboration

Budgeting & Forecasting

Integrated with performance management and monitoring
Simple/user-friendly
Effective process support
Flexible models, high quality

Monitoring & Analysis

Speed, simplicity and relevance
Role-based information
Powerful analytics
Note management

Hypergene AB in brief

- A web-based planning, monitoring & analysis product—helps sharpen client competitiveness
- Some 150 private and public sector clients
- Offices in Malmö (HQ), Stockholm, Gothenburg, Kalmar and Skövde
- Sales approx. SEK 120 m (2015)
- Employee headcount some 100—developers and consultants
- Stable growth with healthy finances since incorporation in 2000
- *DI-Gasell* award-winning growth company in the last nine years—*Maratongasell* long-term growth champion in 2014
- Recognized as one of Sweden's best innovators in IT by Computer Sweden in 2014

Selected clients

PRIVATE SECTOR

PUBLIC SECTOR